

David A. Willis

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Ph: (865) 850-0064

Professional Summary

Accomplished and energetic trainer and teacher with a solid history of achievement in counseling. Motivated leader with strong organizational and prioritization abilities. Areas of expertise include program planner, trainer, teacher, marketing, and managing. Passionate and motivated, with a drive for excellence. A leader in innovative learning strategies. A detailed oriented person that strives to endure to constantly learn.

Skills

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Computer skills: Office, CES database distribution, Case Works Web, database integration software, ITCH software, and a quick learner of any technology

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Training development: designed multiple programs, trained over 50 employees, managed employee firing and promotion

Counseling skills: addiction Specialist, anger management qualified, worked with individual counselors to develop adolescent program plans, finalized adolescent plans for placement, worked with adolescent individually for addiction, trauma, eating disorders, and wellness.

Experience

Davonos, LLC

Knoxville, TN

CEO

March 2016-

- Formed a consulting firm that focuses on training and educational systems design
- Working on a platform of a virtual reality learning environment
- Lead training with numerous firms and plan educational programs
- Lead a strategy of evidence-based research to support virtual reality

Dixon Golf, Inc

Tempe, AZ

Regional Manager

Aug 2013-Apr 2015

Manage team regions of Tennessee, Kentucky, and Ohio,
Prepare quarterly reports for each region
Hired, trained, and managed six Tournament Managers for each region
Develop marketing and advertising strategies for events
Coordinated, organized, and lead conference calls for and training purposes

Dixon Golf, Inc

Tempe, AZ

Territory Manager

Dec 2012-Aug 2013

Networked, planned, and coordinated sponsorship for charity tournaments
Hired, trained, and managed promotional models and sales teams for challenges
Led team for sales and marketing in Tennessee and Kentucky

Planned and obtained sponsorship for regionals with the World's Largest Charity Tournament

Initiated and sustained a high school golf sponsorship program

*Florence Crittenton Agency
Alcohol and Drug Counselor*

*KNOXVILLE, TN
Apr 2011-Nov 2012*

- Developed, designed, and wrote the six week Alcohol and Drug program used by the agency
- Assumed role of Alcohol and Drug Counselor for both girls and boys for a total seven months
- Led four to five one-hour groups with male and female clients per day
- Managed and taught step workgroup and the twelve step program
- Led weekly therapy sessions for families
- Led weekly Narcotics Anonymous groups
- Promoted to Lead Alcohol and Drug Counselor after one year

Education

*UNIVERSITY OF TENNESSEE
Master of Science: Educational Psychology
In Progress, GPA 4.0.*

*KNOXVILLE, TN, US
Dec 2016*

*UNIVERSITY OF TENNESSEE
Bachelor of Arts: Psychology*

*KNOXVILLE, TN, US
Dec 2007*

*UNIVERSITY OF TENNESSEE
Bachelor of Arts: Political Science*

*KNOXVILLE, TN, US
Dec 2007*

Certifications, Community Service, Affiliations

Registered Addiction Specialist (RAS) 2011-2014,
Volunteer at Harmony Family Center, and Montvale.

Member of Phi Sigma Kappa.

Member of Gamma Beta Phi.

Hold a Professional chair in Gamma Beta Phi.

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